

Global Gateway and Private Sector in the Enlargement and Eastern Neighbourhood region

Alexandre Darras

Private Sector Engagement

DG ENEST A3



Full implementation of Global Gateway in the Enlargement and Eastern Neighbourhood Region

- **Ambition to :**
 - **stimulate the economies** of our partner countries along **green and digital** transition
 - ensure **stability**
 - reinforce **connectivity and integration**
- **Numerous flagship projects** within sectors such as Transport, Energy, Digital, Business development, Agriculture, Education



EU toolbox – support instruments

- **Grant funding** : Western Balkans Investment Framework (WBIF), Neighbourhood Investment Platform (NIP), Ukraine Investment Facility, Türkiye Investment Platform...
- **Loans** from EU IFIs
- **EFSD+ guarantees** lowering the risks of some investments



Recent instruments scaling-up our support.

Several new instruments **scaling-up our support to partner countries in return for key reforms** – including on the business environment and the rule of law:

- **Ukraine Facility**
- **Reform and Growth Facility for the Western Balkans**
- **Reform and Growth Facility for Moldova**

All encompass important **investment funds** and **tools** in the strategic GG sectors.

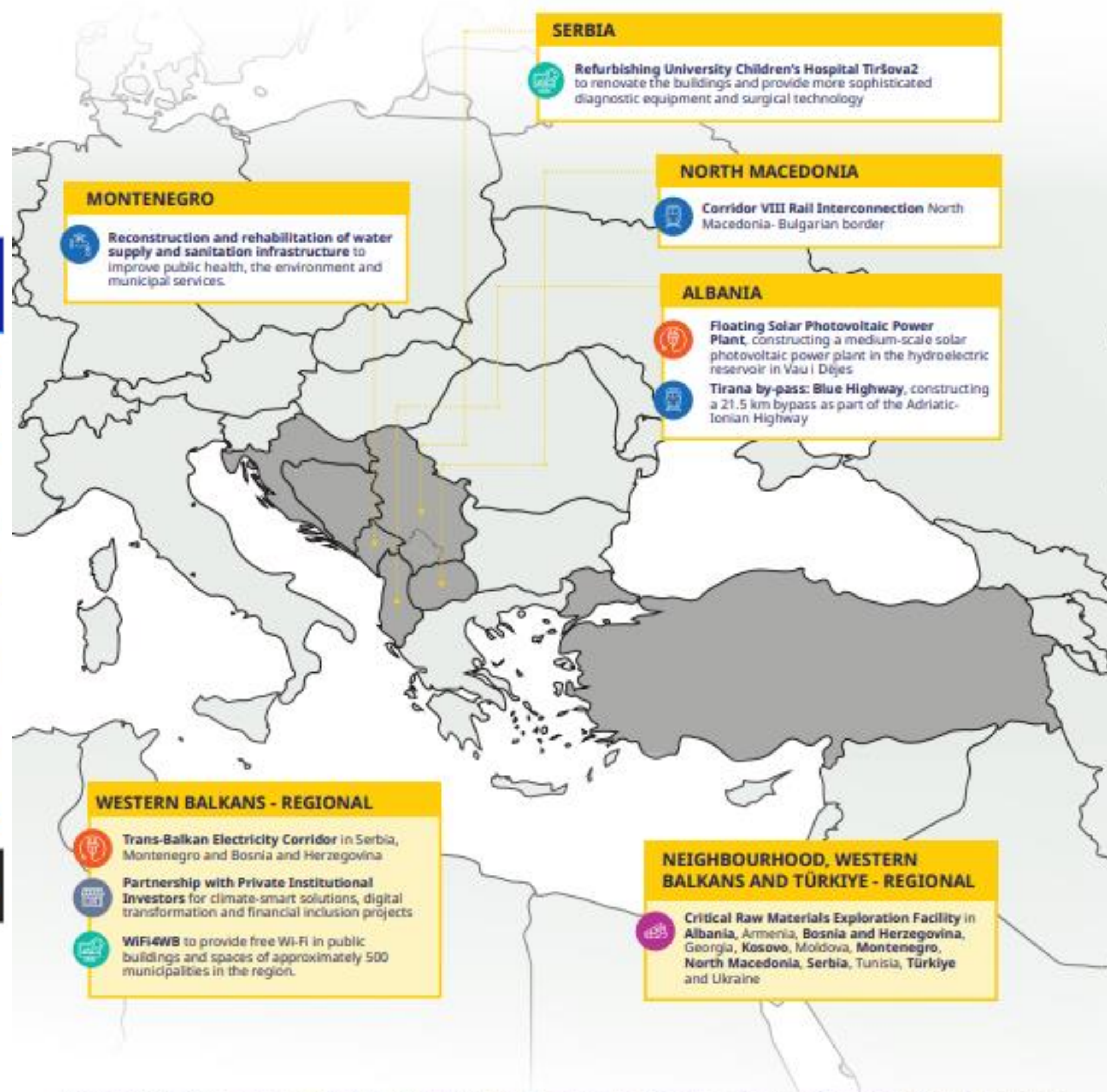
Ukraine Investment Framework

- Investment arm of **Ukraine Facility**. Aims to attract public & private investments with a budget of **EUR 7.8 bn in guarantees** and **EUR 1.5 bn in blended finance grants**
- We expect to mobilise **EUR 40 bn of investment**
- **Enlargement process** > more secured investment framework
- **Tenders** organised by Ukrainian Institutions with EU money
- **Guarantees** offered to project promoters through IFIs instruments supported by EU guarantees



Western Balkans

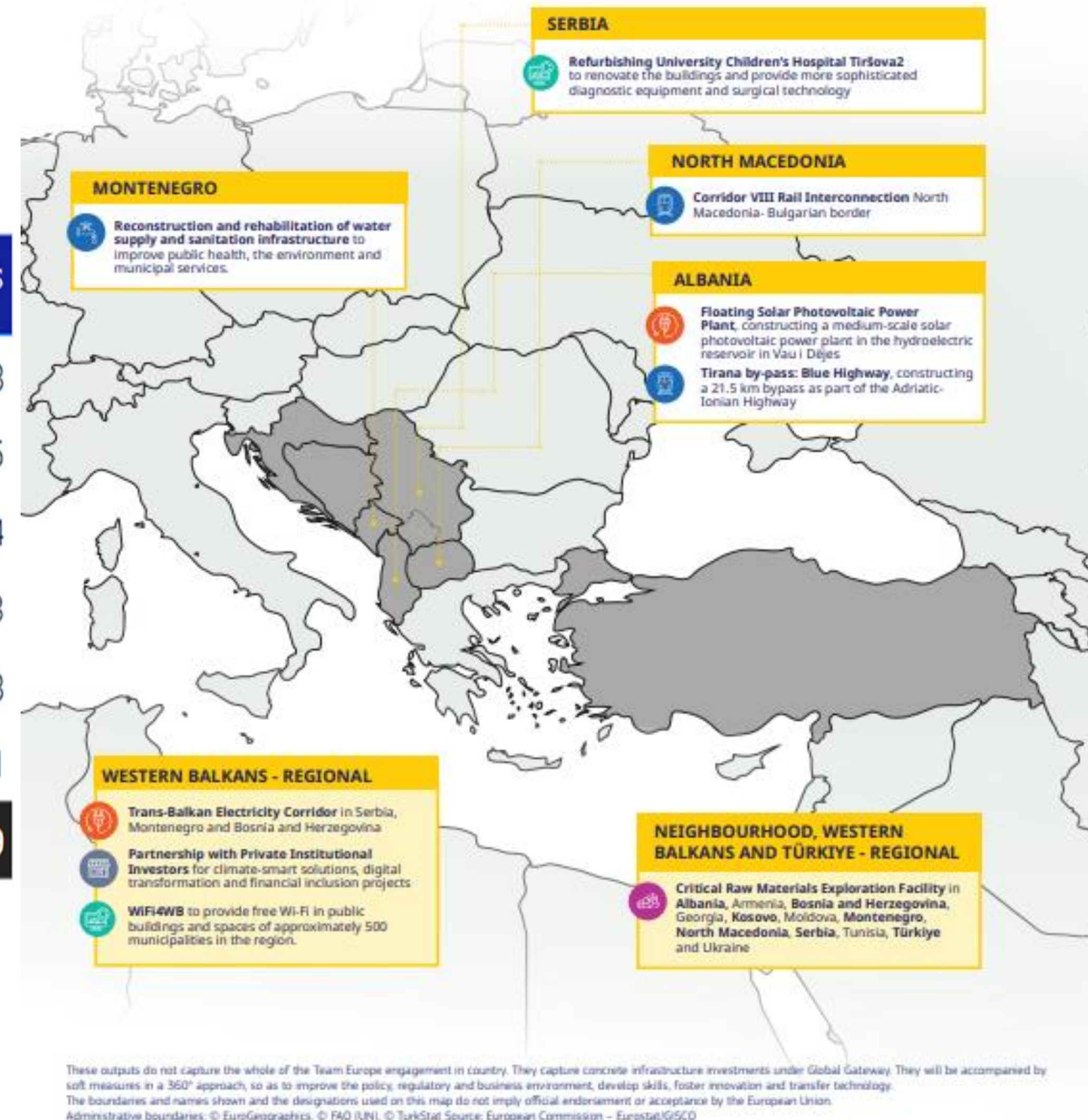
Country and sector	Traditional grant	Blended grant	Guarantee provisioning	Total EU funding committed	Expected mobilised investment	Number of operations
Albania	266.90	333.39	18.10	618.39	1,388.69	28
Bosnia and Herzegovina	181.15	823.95	48.20	1,053.30	2,935.76	37
Kosovo	169.15	134.03	11.79	314.97	892.36	15
Montenegro	109.76	271.48	24.62	405.86	1,247.98	32
North Macedonia	281.15	312.44	25.11	618.70	1,661.26	31
Regional Western Balkans	489.16	314.56	0.00	803.72	2,734.68	41
Serbia	575.51	852.15	148.15	1,575.81	6,235.70	48
Total	2,072.78	3,042.00	275.97	5,390.75	17,096.43	232



These outputs do not capture the whole of the Team Europe engagement in country. They capture concrete infrastructure investments under Global Gateway. They will be accompanied by soft measures in a 360° approach, so as to improve the policy, regulatory and business environment, develop skills, foster innovation and transfer technology. The boundaries and names shown and the designations used on this map do not imply official endorsement or acceptance by the European Union. Administrative boundaries: © EuroGeographics, © FAO (UN), © TurkStat Source: European Commission – Eurostat/GISCO

Eastern Partnership

Country and sector	Traditional grant	Blended grant	Guarantee provisioning	Total EU funding committed	Expected mobilised investment	Number of operations
Armenia	64.50	47.18	41.74	153.42	2,361.26	48
Azerbaijan	34.90	9.47	3.91	48.28	172.35	15
Georgia	117.50	122.66	32.37	272.53	2,121.38	54
Moldova	330.38	127.57	56.89	514.85	2,613.17	63
Regional East	164.01	61.77	52.00	277.78	1,168.76	38
Ukraine	552.85	532.09	254.95	1,338.98	6,136.05	101
Total	1,264.14	900.73	441.86	2,605.83	14,572.96	319



Engagement with the Private sector

- With the creation of DG ENEST, a new **Private Sector Engagement Unit** has been set up to spearhead exchanges with private sector entities and shape impactful investments in support of policy priorities.
- **Opportunities for the private sector** are to:
 - Participate in **tenders** organised locally in the framework of EU/IFIs supported investment
 - **Invest directly in ENEST countries** and benefit from competitive financing through loans provided by partner IFIs with guarantee support from the EU.



[Business opportunities - European Commission](https://enlargement.ec.europa.eu/funding-technical-assistance/business-opportunities_en)

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Regular business events and forums

We organise and support regular business forums to inform about investment opportunities and hear about investments we could support:

- **Türkiye Investment Forum** - 8 April, Istanbul
- **EU-Ukraine Business Summit** - 10-11 April, Brussels
- **Eastern Partnership Business Forum** - 16 April, Warsaw
- **Seminar for European construction contractors** - 24 April, Brussels - to inform about upcoming WBIF tender opportunities and hear about challenges and prospects.
- **Ukraine Recovery Conference** - 10-11 July, Rome
- **High-level EU-Western Balkans Business & Investment forum** – October, Tirana.



Calls for expression of interest for Private sector investments

Objective to contribute to **developing a pipeline of transformative investments** aligned with our political & policy priorities and **help match relevant EU tools & financial instruments** to most promising investments.



Express your interest in investment in
Ukraine



Express your interest in investment in
the Western Balkans region

Thank you!

alexandre.darras@ec.europa.eu

