

Feedback – Global Gateway Presentation

Organized by: Eurocham Côte
d'Ivoire / Agora Connect

Speakers:

- Marc BUCHMANN, Head of
Cooperation

- Roger STUART, Director of the
European Investment Bank (EIB)

1. Context and Objectives



THE SESSION AIMED TO
PROVIDE A CONCRETE
PRESENTATION OF THE
GLOBAL GATEWAY
PROGRAM'S OPPORTUNITIES
FOR THE IVORIAN PRIVATE
SECTOR,



HIGHLIGHTING STRATEGIC
PRIORITIES,



FINANCIAL ACCESS PATHWAYS,
AND



EIB SUPPORT.

2. Key Highlights

A Clear Vision of Global Gateway:

- EU strategic initiative aiming to mobilize up to €300 billions by 2027
- Focus on sustainable, inclusive, high-impact projects in Energy, Education, Infrastructure, Health, Digital

Role of the EIB:

- Financial tools: concessional loans, guarantees, equity investments, EU fund blending
- Strong intent to co-build impactful, bankable projects with the private sector

Concrete Examples in Côte d'Ivoire:

- Support for education infrastructure (TEI OP VET)
- Investments in renewable energy and digital sectors, ex. Boundialy
- Encouragement of public-private partnerships within a sustainable framework

Regional Project involving Côte d'Ivoire

- Corridors

3. Key Takeaways for Members

Presentation of Opportunities:

- Presentation of projects in Côte d'Ivoire and Regional projects involving Côte d'Ivoire opened to the private sector
- Possibility to integrate in a series of meetings and events

Open Dialogue:

- - Direct Q&A with EU and EIB representatives

Eurocham's Role:

- - Acknowledged as a vital facilitator of dialogue between businesses and European institutions

Focus on direct opportunities :

- Application procedure remains unclear
- Indirect funding opportunities

Competitiveness Issues :

- No facilitation for European Companies

Support private sector engagement:

- Consider limited resources

4. Action Points and Recommendations

01

◆ Set up an information desk at Eurocham to guide members on Gateway/EIB funding mechanisms

02

◆ Organize project structuring workshops with European and African experts

03

◆ Encourage local-European consortia for strategic projects (training, energy, digital, mobility)

5. Conclusion



This session was praised as a key moment of information sharing and networking.



EBOs has a strategic role in anchoring the Global Gateway and paving the way for concrete collaborations.



Further cooperation with the EUD to foster private sector engagement